

# REQUEST FOR PROPOSAL FOR THE PROVISION OF OPERATION AND MANAGEMENT OF THE PUBLIC PARKING, STAFF PARKING AND INNERLANE PARKING FACILITIES CAPE TOWN INTERNATIONAL AIRPORT FOR A PERIOD OF 5 YEARS

TENDER NUMBER: : CTIA6806/2022/RFP

ISSUE DATE : 07<sup>th</sup> FEBRUARY 2022

NON-COMPLUSARY VIRTUAL

BRIEFING SESSION CLOSING : 22<sup>nd</sup> FEBRUARY 2022, 10H00

DATE

NON-COMPLUSARY SITE VISIT 24<sup>th</sup> FEBRUARY 2022, 10H00

REQUEST FOR CLARITY OR 104th MARCH 2022, 16H30 15H30

BID CLOSING DATE : 15<sup>th</sup> MARCH 2022, 10H00 AM



# **TENDERER'S DETAILS**

	NAME TENDERER	OF	
1.	(BIDDING ENTITY)		(FULL NAME, i.e. (CC, (Pty) Ltd, JV, SOLE PROPRIETOR
2.	TEL NUMBER		
3.	EMAIL		
4.	NAME CONTACT	OF	
5.	NATIONAL TREASURY ( REGISTRATIO NUMBER		



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# Confidential



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Permit Prices (All Airports)	
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#### **SECTION 1: INSTRUCTIONS TO BIDDERS**

#### 1.1 Access to the RFP documents

1.2 Tender documents with reference number CTIA6806/2022/RFP are available electronically from Monday 07<sup>th</sup> February 2022 on the National Treasury e-Tenders Publication Portal and ACSA tender portal <a href="https://www.airports.co.za/business/tender-bulletin/current-and-future-tenders">www.airports.co.za/business/tender-bulletin/current-and-future-tenders</a> and <a href="https://www.etenders.gov.za">www.etenders.gov.za</a>. No bid documents will be available at the non-compulsory briefing session venue.

#### 1.2 Submission of bid documents

The envelopes containing bid documents must have on the outside, the bidder's return address, the full description of the tender, tender number and the details of the Tender Management Office/Procurement department where the bid will close. The documents must be signed and completed by a person who has been given authority to act on behalf of the bidder. The bottom of each page of the bid documents must be signed or stamped with the bidder's stamp as proof that the bidder has read the tender documents.

Bid documents must STRICTLY be submitted on or before 10h00 (AM) on Tuesday 15<sup>th</sup> March 2022 using the following method:

#### a) Hand delivery:

The bid document must be delivered to the ACSA Cape Town International Airport located at the address below and must be addressed as follow:

Cape Town International Airport,

Southern Office Block (SOB)

Tender no. CTIA6806/2022/RFP

Provision of Operation and Management of the Public Parking, Staff Parking and Innerlane Parking Facilities Cape Town International Airport for a Period of 5 years

Proposals must be in triplicate (an original printed copy and two printed copies of the original) together with an electronic copy of the bid documents using a flash drive. The original copy will be the legal and binding copy, in the event of discrepancies between any of the submitted documents; the original copy will take precedence.



#### 1.3 Alternative Bids

As a general rule ACSA only accepts bids which have been prepared in response to the tender invitation.

#### 1.4 Late Bids

Bids which are submitted after the closing date and time will not be accepted.

#### 1.5 Clarification and Communication

Name: Potso Makgatho

Designation: Category Specialist

Telephone: +27 11 723 1529

Email: Potso. Makgatho@airports.co.za

Request for clarity or information on the tender may only be requested until **Friday 04<sup>th</sup> February 2022**. Any responses to queries or for clarity sought by a bidder will also be sent to all the other entities which have responded to the Request for Proposal invitation.

Bidders may not contact any ACSA employee on this tender other than those listed above. Contact will only be allowed between the successful bidder and ACSA Business Unit representatives after the approval of a recommendation to award this tender. Contact will also only be permissible in the case of pre-existing commercial relations which do not pertain to the subject of this tender.

#### 1.6 Non-Compulsory Briefing Session - VIRTUAL MEETING MICROSOFT TEAMS

**Briefing Session –** Companies / Bidders to register by sending a request to the following e-mail address

before the date of the meeting: Until Wednesday 23th February 2022 (16H30)

Potso.Makgatho@airports.co.za

Meeting time and date 10h00 am-11:30 am on Thursday the 24th February 2022

**VIRTUAL MEETING MICROSOFT TEAMS** 



#### 1.7 Bid Responses

Bid responses must be strictly prepared and returned in accordance with this tender document. Bidders may be disqualified where they have not materially complied with any of ACSA's requirements in terms of this tender document. Changes to the bidder's submission will not be allowed after the closing date of the tender. All bid responses will be regarded as offers unless the bidder indicates otherwise. No bidder or any of its consortium/joint venture members may have an interest in any of the other bidder/joint venture/consortium participating in this bid.

#### 1.8 Disclaimers

It must be noted that ACSA may:

- a) Award the whole or a part of this tender;
- b) Split the award of this tender;
- c) Negotiate with all or some of the shortlisted bidders;
- d) Award the tender to a bidder other than the highest scoring bidder where objective criteria allow; and/or
- e) Cancel this tender.

It must be noted that ACSA reserves its right to cancel the tender and/or to reject the lowest acceptable tender received.

#### 1.9 Validity Period

ACSA requires a validity period of **One Hundred and Twenty (120)** business/working days for this tender. During the validity period the prices which have been quoted by the bidder must remain firm and valid. It is only in exceptional circumstances where ACSA would accommodate a proposal to change the price.

#### 1.10 Confidentiality of Information

ACSA will not disclose any information disclosed to ACSA through this tender process to a third party or any other bidder without any written approval form the bidder whose information is sought. Furthermore, ACSA will not disclose the names of bidders until the tender process has been finalised.

Bidders may not disclose any information given to the bidders as part of this tender process to any third party without the written approval from ACSA. In the event that the bidder requires to consult with third parties on the tender, such third parties must complete confidentiality agreements, which should also be returned to ACSA with the bid.



# 1.11 Hot - Line

ACSA subscribes to fair and just administrative processes. ACSA therefore urges its client, suppliers and the general public to report any fraud or corruption to:

Airports Company South Africa TIP-OFFS ANONYMOUS

Free Call: 0800 00 80 80 Free Fax: 0800 00 77 88 Email: acsa@tip-offs.com



#### **SECTION 2: PRE-QUALIFYING CRITERIA**

#### 2.1 Pre-Qualifying Criteria

2.1.1. In terms of the PPPFA Regulation 4, an organ of state can apply pre-qualifying criteria to advance certain Designated Groups.

Bidders with a minimum B-BBEE status Level One (1) to Level Four (4), Please note in the event of a joint venture (JV) a valid consolidated BBBEE verification in the name of the JV shall be submitted.

- 2.1.2. For this tender, a minimum of 30% of the total contract value shall be sub-contracted to an Exempted Micro Enterprise (EME) and /or Qualified Small Enterprise (QSE) meeting one or more of the following criteria:
  - a) an EME or QSE which is at least 51% black owned;
  - b) an EME or QSE which is at least 51% owned by black youth;
  - c) an EME or QSE which is at least 51% owned by black women;
  - d) an EME or QSE which is at least 51% owned by black people with disabilities;
  - e) an EME or QSE which is at least 51% owned by black people in rural areas, underdeveloped areas or townships;
  - f) an EME or QSE which is at least a co-operative that is 51% owned by black people;
  - g) an EME or QSE which is at least 51% owned by black people who are military veterans; or
  - h) an EME or QSE which is at least more than one of the above-mentioned categories.

NOTE: Sub-contracting agreement between the main bidder and sub-contractor is required, BBBEEE of the sub-contractor, CSD report, share certificate and CIPC documents. APPENDIX R

2.1.3. A tender that fails to meet the above-mentioned pre-qualifying criteria will not be considered for evaluation and will be disqualified.



# SECTION 3: BACKGROUND, PURPOSE, AND SCOPE OF WORK

#### 3.1 Background

Airports Company South Africa Limited (ACSA) operates South Africa's nine principal airports, comprised of the country's major international airports and Regional Airports. Cape Town International Airport is Africa's 3rd largest airport. It is also Africa's premier tourist and VIP destination and has established a reputation as Africa's premier international award-winning airport, consistently performing among the best in the world for service in its category.

The Service Provider is required to provide Management of the Parking Infrastructure, Financial Transactions and Parking Operations for a period of five (5) years at CTIA.

ACSA is pursuing a parking programme at the Cape Town International Airport (CTIA) that aims to provide world-class parking facilities, similar to that of leading international airports.

The Service Provider is to provide landside parking management expertise with excellence on the landside with seamless operations being its main objective. Provide users of parking facilities (Casual and Stakeholder parkers) with a sense of relief by alleviating any parking queries and issues. Create good customer service and value for money with the expectation to improve Airport Service Quality (ASQ) ratings. Provide adequate human resources to assist in the management of the parking operations.

Operate and manage the vehicle parking solution and optimising ACSA's parking revenue.

#### 3.2 Purpose of this Tender

ACSA hereby invite proposals for the provision of Management of the Parking Infrastructure, Financial Transactions and Parking Operations for a period of five (5) years at Airports Company South Africa Soc Limited (ACSA). Bidders are hereby invited to submit bid proposals in accordance with the conditions of the RFP contained in this document and its relevant appendices.

3.3 Objectives of the Provision of Operation and Management of the Public Parking, Staff Parking and Innerlane Parking Facilities Cape Town International Airport for a period of 5 years



The purpose of this RFP is to inform prospective Bidders as to the requirements of the appointment of an entity to provide provision of operation and management of the public parking, staff parking and innerlane parking facilities cape town international airport for a period of 5 years to ACSA Cape Town International Airport.

#### Scope of Work

The following items are considered in scope for the project:

High Level Scope of Work Required

#### Parkade 1

Parkade 1 has 3912 parking bays, of which 1600 (floors 2 and 3) are used for public parking, and the top floor (800 Bays) currently accommodates staff parking. The first-floor area of P1 (800 Bays) is used for Valet Parking, this product is outside of the scope of this Invitation to Tender, but the Successful Tenderer must grant access to this area, and the Valet Operator must facilitate egress from the area via the issue of validated egress tickets.

Access and Egress to the public parking area is facilitated by 3 entry stations and 4 exit stations, all of which are equipped with Licence Plate Recognition. The area currently operates at around 60% of capacity.

Access and Egress to the top floor, used for staff parking, is firstly via the public access listed above, but by way of proximity card. At the top floor access and egress is further controlled by additional entry stations, one for the reserved section and another for the unreserved section. Both areas exit the top floor via two combined exit stations, thereafter, exit the building as the public would do, via the normal exit plaza. Staff may not park elsewhere in the building.

This area has 6 Pay Stations, all which accept cash in the form of notes and coins, MasterCard, Visa, Diners and American Express cards, as well as all banks debit/cheque cards that are chip enhanced. All pay-stations are also equipped with Tap 'n Pay functionality. All exit stations can accept the same credit card types, with chip and pin capability, debit cards can be accepted. The exit stations issue receipts upon payment by card at the station.

There is a 5-level stacked VMS (variable messaging signage) board indicating available parking stock within that facility, located on the ground floor indicating availability on all floors, with smaller units at each level indicating available stock on that level.

#### Parkade 2

Parkade 2 has 1702 parking bays, of which floors 1, 2 and 3 are used for general public parking. Level 4 accommodates a contingent of staff in addition to public parking.



Access and Egress to the general public parking area is facilitated by 4 entry stations and 4 exit stations, all of which are equipped with Licence Plate Recognition. The area currently operates at around 90% of capacity.

Access and Egress for staff parking is via the public access listed above, but by way of proximity card. Staff may park where there's available bays.

The ground floor is designated as a Pick-Up area (220 bays). This area offers an initial 20-minute free period for general public and for E hailing service providers, with sharply escalating tariff thereafter if one exceeds the dwell time. This is to ensure that it is used by the public and E hailing service providers as intended. Access is via 3 entry stations and egress via 4 exit stations. High volumes of short-term transactions are the norm. E-hailing area is controlled via another set of entry and exit equipment that is managed via reduced time allocation to enhance rotation.

#### Technical aspects for double barrier system:

- The double barrier system is a system with two barriers as opposed to the conventional single barrier setup almost creating a cage scenario.
- All configurations remain the same as per the normal setup however the first barrier needs to close before the second barrier will open.
- The exit station sends a command only to the first barrier to validate an open command, the first barrier via comms, loops and detectors sends a pulse to the second boom to activate an open command.
- The space between the two barriers allows for 1 vehicle within the space between the 2 barriers.
- Once the vehicle is in the space the first barrier will close and then the second one will open
- The time for the vehicle is now slightly prolonged compared to the standard exit time.
- After the second barrier opens and closes it sends a pulse to the exit station (arming) ready to accept the next vehicles ticket
- This system completely eradicates the opportunity to tailgate.
- Vehicles pulling a trailer will not be able to exit unless manually opened.
- This area has 6 Pay Stations, all which accept cash in the form of notes and coins, MasterCard, Visa, Diners and American Express cards, as well as all banks debit/cheque cards that are chip enhanced. All pay-stations are also equipped with Tap 'n Pay functionality. All exit stations can accept the same credit card types, with chip and pin capability, debit cards can be accepted. The exit stations issue receipts upon payment by card at the station.
- There is a 5-level stacked VMS (variable messaging signage) board indicating available parking stock within that facility, located on the ground floor indicating availability on all floors, with smaller units at each level indicating available stock on that level.
- A Customer Care station is provided on the ground floor and must be manned 24/7 and 365 days
  of the year. This is to assist with lost and/or damaged (unreadable) tickets. No payment is
  received here, replacement tickets are issued based on information from the Number Plate
  Recognition system, and payment can only be made at a Pay Station or Exit Boom.(This is
  located next to the control room at Parkade 2).



Refer to the detailed Scope of Work attached (Annexure A,)

#### **SECTION 4: PREFERENCE POINTS AND PRICE**

#### 4.1 Preference Points Claims

In terms of the PPPFA and its regulations only a maximum of 20 points may be awarded for preference. The preferential point systems are as follows:

The 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and

The 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

The value of this bid is estimated to exceed/not exceed R50 000 000 (all applicable taxes included) and therefore the 90/10 system shall be applicable. Preference points for this bid shall be awarded for:

#### 4.2 The maximum points for this bid are allocated as follows:

		Points
41	Price	90
	B-BBEE Status Level of Contribution	10
Total F	Points for Price and B-BBEE must not Exceed	100

- 4.2.2 Failure on the part of a bidder to fill in and/or to sign this form and submit a B-BBEE Verification Certificate from a Verification Agency accredited by the South African Accreditation System (SANAS) or a Registered Auditor approved by the Independent Regulatory Board of Auditors (IRBA), an affidavit in the case of Qualifying Small Enterprises and an Emerging Micro Enterprises or an Auditor/Accounting Officer as contemplated in the Close Corporation Act (CCA) together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 4.2.3 ACSA reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by ACSA.

#### 4.3 Definitions

4.3.1 "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad -Based Black Economic Empowerment Act;



- 4.3.2 "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 4.3.3 "Black Designated Groups" has the meaning assigned to it in the codes of good practice issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 4.3.4 "Black People" has the meaning assigned to it in the codes of good practice issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 4.3.5 "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- 4.3.6 "Designated Group" means:
  - 4.3.6.1 Black Designated Groups;
  - 4.3.6.2 Black People;
  - 4.3.6.3 Women;
  - 4.3.6.4 People with disabilities; or
  - 4.3.6.5 Small enterprises, as defined in section 1 of the national Small Enterprise Act 102 of 1996;
- 4.3.7 "Consortium or Joint Venture" means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract;
- 4.3.8 "EME" means any enterprise with an annual total revenue of R5 million or less in terms of the B-BBEE Codes of Good Practice of 2007 and an entity with a turnover of less than R 10 million in terms of the amended B-BBEE Codes:
- 4.3.9 "Firm Price" means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- 4.3.10 "Functionality" means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;
- 4.3.11 "Military Veteran" has the meaning assigned to it in section 1 of the Military Veterans Act 18 of 2011;
- 4.3.12 "People with disabilities" has the meaning assigned to it in section 1 of the Employment Equity Act, 55 of 1998:
- 4.3.13 "Person" includes a juristic person;
- 4.3.14 "PPPFA" means the Preferential Procurement Policy Framework Act 5 of 2000 and its Regulations published on 20 January 2017;
- 4.3.15 "Prices" means all applicable axes less all unconditional discounts;
- 4.3.16 "Person" includes a juristic person;



- 4.3.17 "PPPFA" means the Preferential Procurement Policy Framework Act 5 of 2000 and its Regulations published on 20 January 2017;
- 4.3.18 "QSE" means a qualifying small business enterprises in terms of the codes of good practice issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act
- 4.3.19 "Rand Value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- 4.3.20 "Rural Area" means:
  - 4.3.20.1 "a sparsely populated area in which people farm or depend on natural resources including villages and small towns that are dispersed through the area; or
  - 4.3.20.2 an area including a large settlement which dee ds a on migratory labour and remittances and govern social grants for survival and may have a traditional land tenure system.
- 4.3.21 "Total Revenue" bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act and promulgated in the Government Gazette on 9 February 2007;
- 4.3.22 "Township" means an urban living area that any time from the late 19th century until 27 April 1994, was reserved for black people, including areas developed for historically disadvantaged individuals post 27 April 1994;
- 4.3.23 "Trust" means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- 4.3.24 "Trustee" means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.
- 4.3.25 "Youth" has the meaning assigned to it in section 1 of the National Youth Development Agency Act 54 of 2008

#### 4.4 Adjudication Using A Point System

- 4.4.1 The bidder obtaining the highest number of total points will be awarded the contract, unless objective criteria exist justifying an award to another bidder or ACSA exercises one or more of its disclaimers.
- 4.4.2 Preference points will be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts Points scored will be rounded off to the nearest 2 decimal places.



# 4.5 Award of Business where Bidders have Scored Equal Points Overall

- 4.5.1 In the event that two or more bids have scored equal total points, the successful bid will be the one scoring the highest number of preference points for B-BBEE.
- 4.5.2 However, when functionality is part of the evaluation process and two or more bids have scored equal points including equal preference points for B-BBEE, the successful bid will be the one scoring the highest score for functionality.
- 4.5.3 Should two or more bids be equal in all respects, the award will be decided by the drawing of lots.

#### 4.6 Points Awarded for Price

# 4.6.1 The 90/10 Preference Point Systems

A maximum of 90 points is allocated for price on the following basis:

90/10

$$Ps = 90\left(1 - \frac{Pt - Pmin}{Pmin}\right)$$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid



#### 4.7 Points Awarded for B-BBEE Status Level of Contribution

4.7.1 In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of Points (90/10 system)
1	10
2	9
3	6
4	5
5	4
6	3
7	2
8	1
Non-compliant contributor	0

Bidders who qualify as EMEs in terms of the B-BBEE Act must submit an affidavit stating its annual turnover, certificate issued by an Accounting Officer as contemplated in the CCA or a Verification Agency accredited by SANAS or a Registered Auditor. Registered auditors do not need to meet the prerequisite for IRBA's approval for the purpose of conducting verification and issuing EMEs with B-BBEE Status Level Certificates.

- 4.7.2 Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS. QSEs have an additional option of submitting a sworn affidavit as its B-BBEE certificate in terms of the amendments to the B-BBEE Codes of Good Practice in 2013.
- 4.7.3 A trust, consortium or joint venture, will qualify for points for their B-BBEE status level as a legal entity, provided that the entity submits their B-BBEE status level certificate.
- 4.7.4 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they



- were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- 4.7.5 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 4.7.6 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- 4.7.7 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the subcontract.



# 4.8 Bid Declaration

contemplated in the CCA).

4.8.1	Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the
	following:

B-BBEE Status Level of Contribution Claimed in Terms of Paragraphs 4.2.1 and 4.7.1:				
eximum of 10 points)				
e reflected in				
ued by a Verification				



4 10	Sub-Contracting
T. IV	Jub-Collilacilla

	ا Vill any <i>applicabl</i>	portion of the contract be sub-contracted? YES / NO (*Delete whichever is not e)			
4.10.2 li	f yes, inc	dicate:			
	a)	The sub-contracted percentage is:%			
	b)	The name of the sub-contractor is:			
	c)	The B-BBEE status level of the sub-contractor is:			
	d)	The sub-contractor is an EME: YES / NO			
4.11 Decla	aration v	vith Regard to the Bidder			
4.11.1 N	lame of	pidding entity			
4.11.2 V	'AT Regi	stration number:			
4.11.3 C	4.11.3 Company registration				
4.11.4 T	ype of c	ompany / firm:			
□ Partner	ship/Joi	nt Venture / Consortium			
□ One pe	rson bu	siness/sole propriety			
□ Close o	corporati	on			
□ Company					
☐ (Pty) Li	☐ (Pty) Limited				
[TICK APP	[TICK APPLICABLE BOX]				
4.11.5 [	4.11.5 Describe principal business activities				

4.11.6 Company Classification



	□ Manufacturer	
	□ Supplier	
	□ Professional service provider	
	☐ Other service providers, e.g. transportation, <i>etcetera</i> .	
	[TICK APPLICABLE BOX]	
4.	11.7 Total numbers of years the company / firm has been in business:	
	<del></del>	

4.11.8 I/we, the undersigned, who is/are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBEE status level of contribution indicated in paragraph 4.7.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

- 4.11.8.1 The information furnished is true and correct;
- 4.11.8.2 The preference points claimed are in accordance with the General Conditions as indicated in paragraph 4.1 of this Section;
- 4.11.8.3 In the event of a contract being awarded as a result of points claimed as shown in paragraph4.7.1, the contractor may be required to furnish documentary proof to the satisfaction of ACSA that the claims are correct:
- 4.11.8.4If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, ACSA may, in addition to any other remedy it may have:
  - 4.11.8.4.1 Disqualify the person from the bidding process;
  - 4.11.8.4.2 Recover costs, losses or damages it has incurred or suffered as a result of that person's conduct:
  - 4.11.8.4.3 Cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - 4.11.8.4.4 Restrict the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from ACSA for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
  - 4.11.8.4.5 Forward the matter for criminal prosecution.



	Witnesses:	
1.		
2.		Signature(s) of bidder(s)  Date:
Address: <sub>-</sub>		



# **SECTION 5: EVALUATION CRITERIA**

#### 5.1 Evaluation Criteria

ACSA will use a pre-determined evaluation criterion when considering received bids. During the evaluation of received bids ACSA will make an assessment whether all the bids comply with set minimum requirements and whether all returnable documents/information have been submitted. Bidders which fail to meet minimum requirements, thresholds or have not submitted required mandatory documents will be disqualified from the tender process.

The requirements of any given stage must be complied with prior to progression to the next stage. ACSA reserves the right to disqualify bidders without requesting any outstanding document/information.

#### 5.2 A staged approach will be used to evaluate bids and the approach will be as follows:

Stage 1	Stage 2	Stage 3
Check if the Bidder meets the Pre-Qualifying criteria.	Evaluate on functionality or the technical aspect of the bid	Evaluate price and Preference (B-BBEE)

### 5.3 Tender Pre-Qualifying Criteria

For this tender, a minimum of 30% of the total contract value shall be sub-contracted to an Exempted Micro Enterprise (EME) and /or Qualified Small Enterprise (QSE) meeting the following criteria as listed under Section 2, item 2.1.2

Only tenderer having a stipulated minimum B-BBEE status level One (1) to level Four (4) of contributor NOTE: Sub-contracting agreement between the main bidder and sub-contractor is required, BBBEEE of the sub-contractor, CSD report, share certificate and CIPC documents.



# 5.4 Functionality / Technical

5.4.1 The functionality/technical evaluation will be conducted by the Bid Evaluation Committee which comprises of various skilled and experienced members from diverse professional disciplines. The evaluation process will be based on prequalification/threshold criteria. The evaluation process will be based on a minimum combined score to be achieved as specified below.

#### 5.4.2 Functional Evaluation Criteria

Bidders must achieve a total minimum qualifying score of **67 points** of the total functional criteria points of **100** in order for the bid to proceed to the last phase of the evaluation process. Bidders are expected / required to score the minimum threshold for each criterion in order to achieve the total minimum qualifying score points as set out in the table below.

TECHNICAL FUNCTIONALITY		
References		Maximum
Proven Company Experience in Managing large and complex parking operations (Minimum of 2 references within the last 10 years from 2012 onwards).	12.5 Points	20 Points
1.Size of Car Parks under operation (no. of bays) with pay on foot systems.		
If <2500 = 0 points (Disqualified)		
If >2500 and <3500 =12.5 points		
If >3500 and <5000 =15 points		
If >5000 = 20 points		
The letter must contain the following  Company name / client (Airport), Should be in a letterhead from the company / client, Type of Services Provided, Value of Contract, Duration of Contract, Contact number, Email address, Issue date and It must be signed by authorised official.  Refer to APPENDIX G and H  N.B ONLY PRINTED COPIES WILL BE ACCEPTED, NO ELECTRONIC LINKS ALLOWED.		



Resources for Parking Management System		
Bidders are required to provide ACSA with a dedicated team of resources, Parking Contract Manager, Site Manager, Assistance Site Manager, Financial Officer with knowledge of Parking Management.		20 points
Bidder to provide CVs for the above and they need to meet the following years' experience. Refer to the attached Sample / Template to be used.		
Detailed CV's highlighting relevant experience in the above-mentioned roles in Parking Management Environment.		
Less than 3 years = 0		
Between 3 years to 5 years' experience = 12		
Greater than 5 years to 8 years' experience = 20		
(Maximum of 5 points per resource and Minimum of 3 points per resource)		
NOTE: Completion of the provided CV template is compulsory, failure to submit provided template will lead to disqualification.		
Parking Operations		
Proven ability to manage parking operations and resume operations occasioned by equipment failure, industrial action and revenue losses.	12.5 points	20 points
Include procedures, processes, contingency plan for each.		
No proven ability to resume continuity = 0		
No proven ability to resume continuity = 0 Include car park specific operations procedures, processes, contingency plan – Equipment Failure and Industrial Action = 12.5		
Include car park specific operations procedures, processes, contingency plan		
Include car park specific operations procedures, processes, contingency plan  — Equipment Failure and Industrial Action = 12.5  Include car park specific operations procedures, processes, contingency plan		
Include car park specific operations procedures, processes, contingency plan  – Equipment Failure and Industrial Action = 12.5  Include car park specific operations procedures, processes, contingency plan  – Equipment Failure, Industrial Action and revenue loss = 15  Include car park specific operations procedures, processes, contingency plan  – Equipment Failure, Industrial Action and Revenue losses and provide a		
Include car park specific operations procedures, processes, contingency plan  – Equipment Failure and Industrial Action = 12.5  Include car park specific operations procedures, processes, contingency plan  – Equipment Failure, Industrial Action and revenue loss = 15  Include car park specific operations procedures, processes, contingency plan  – Equipment Failure, Industrial Action and Revenue losses and provide a proven example of one (1) of these events = 20	15	20
Include car park specific operations procedures, processes, contingency plan  – Equipment Failure and Industrial Action = 12.5  Include car park specific operations procedures, processes, contingency plan  – Equipment Failure, Industrial Action and revenue loss = 15  Include car park specific operations procedures, processes, contingency plan  – Equipment Failure, Industrial Action and Revenue losses and provide a proven example of one (1) of these events = 20  Parking Management	15	20
Include car park specific operations procedures, processes, contingency plan  – Equipment Failure and Industrial Action = 12.5  Include car park specific operations procedures, processes, contingency plan  – Equipment Failure, Industrial Action and revenue loss = 15  Include car park specific operations procedures, processes, contingency plan  – Equipment Failure, Industrial Action and Revenue losses and provide a proven example of one (1) of these events = 20  Parking Management  Detailed submission must include.	15	20



Sample of operational / infrastructure audit report		
3. Customer Service programme,		
4. Skills Matrix and Training plan,		
Employee Wellness programme, Empowerment and Staff Benefit     Framework		
No or inadequate plans in place = 0		
Staff Plan, Quality Assurance Plan, Regular Customer Service/ Computer Literacy Training, Employee Wellness Empowerment and able to demonstrate detailed plan = 15		
Staff Plan, Quality Assurance Plan, Regular Customer Service/Computer Literacy Training, Employee Wellness Empowerment and able to demonstrate detailed plan and employee benefit schemes including Funeral benefits = 20		
Financial Control		
Enterprises incorporated as companies must provide audited annual financial statements for the last three (3) financial years.	15	20
The bidder needs to demonstrate financial viability independent of the ACSA account to ensure that the bidder will be in a position to offer services to ACSA in the first month without requiring advances, furthermore in the event of late payments due to disputes or otherwise, the bidder must be in a position to continue operating.		
Each bidder is to submit the latest audited financial statement indicating below ratios		
Overall debtor days;		
• 0 to 30 (10 points)		
• 30-60 (7.5 points)		
• 120+(0)		
Current Ratios: Current Assets/Current Liabilities		
• 1.25+ (10 points)		
• 1 + (7.5 points)		
• 0,5-(0)		
	l	
	67	100

# 5.6 Price and B-BBEE



This is the final stage of the evaluation process and will be based on the PPPFA preference point system of **90/10**. Price will amount to 90 points, whilst preference will be 10 points. The award of business will be made to a bidder which has scored the highest overall points for this stage of the evaluation, unless objective criteria exists, justifying an award to another bidder or ACSA splits the award or cancels the tender, *etcetera*.

Bidders must only price in accordance with the pricing schedule appendices, this will enable ACSA to compare priced offers. Failure to submit a priced offer using the prescribed schedule will make the bid liable for disqualification.

Disbursements will be reimbursed at actual cost. The successful bidder will be required to provide proof of expenses in order to be reimbursed. Other expenses, for example accommodation (specify, e.g. three star hotel, bed and breakfast, telephone cost, reproduction cost, *etcetera*). On basis of these particulars, certified invoices will be checked for correctness.

#### **SECTION 6: RETURNABLE DOCUMENTS**

#### 6.1 Validity of submitted information

Bidders must ensure that any document or information which has been submitted in pursuance to this tender remains valid for the duration of the contract period. The duty is on the bidder to provide updated information to ACSA immediately after such information has changed.

#### **RETURNABLE DOCUMENTS & SUBMISSION CHECKLIST**

ITEM	DOCUMENT	INCLUDED	
I I EIVI	M DOCUMENT		NO
	Submissions - General Company Information		
1	Cover Letter		
2	Company background & Executive Summary & Organogram (Organizational Structure illustrating the composition and reporting relationship of the team)		
3	Names and identity numbers of Directors		
4	Certificate of Incorporation, CIPC documents		
5	Certified copy of company registration documents / For Consortium each entity to submit		



6	Joint Venture (JV) or Consortium Agreement (If Applicable) or Sub- Contracting Agreement	
7	Original letter of good standing from department of labour	
8	Banking Reference	
	Submissions - Administrative Documents	
9	Acceptance of Request for Proposal Terms & Conditions and Bidders Particulars	
10	Signed Non-Disclosure Agreement	
11	Bidders proof of Original B-BBEE Certificate, only SANAS approved will be accepted	
12	Valid, Original Tax Clearance Certificate / Tax Pin	
15	Bidder's proof of registration on National Treasury Central Supplier Database (CSD)	
16	Declaration of conflict of interest	
17	Declaration of forbidden practises	
18	Fully completed Pricing Schedule (Annexure B)	
19	Latest Audited Financial Statements for the past 2 years financial years, Credit References and Banking Reference and Declaration of Insolvency or Liquidation (if applicable)	
20	Bidder completed and signed all applicable Annexures/Appendices of the RFP	



#### SECTION 7: TERMS AND CONDITIONS OF RFP CTIA6806/2022/RFP

#### 7.1 Conditions of the request for proposal

- 7.1.1 This RFP is open only to bidders who are registered and duly authorised to provide the Services in South Africa.
- 7.1.2 Any bids received after the tender closing date and time (08<sup>th</sup> March 2022 at 10h00am) shall not be considered by ACSA and therefore be disqualified. These bids shall be retained unopened and destroyed after the award of the contract to the successful bidder unless a written request for the return thereof is received from the relevant bidder within thirty (30) days of the award.
- 7.1.3 Except where specifically provided for in this RFP, a bidder may make no changes to its bid after the closing time and date.
- 7.1.4 ACSA reserves the right to award the contract on the basis of bid submitted by a bidder subject to ACSA's terms and conditions and by submission of its bid the bidder agrees to be legally bound thereby if its bid is accepted by ACSA.
- 7.1.5 ACSA or its duly appointed representatives shall be the sole adjudicators of the acceptability and or feasibility of the bids. The decision shall be final and except as required by law or otherwise, no reason for the acceptance or rejection of any bid will be furnished.
- 7.1.6 If the bid has been awarded on the strength of information furnished by a Bidder, which information is proved to have been incorrect, in addition to any other legal remedy it may have, ACSA may at any time during the life of the contract:
  - a) Recover from the relevant bidder all costs, losses or damages incurred by it as a result of the award;
     and/or
  - b) Cancel the award of the bid and/or contract and claim any damages, which it may have suffered or will suffer as a result of having to make less favourable arrangements.
- 7.1.7 The Bidder shall be liable to pay for losses sustained and/or additional costs or expenditure incurred by ACSA as a result of cancellation. ACSA shall furthermore have the right to recover such losses, damages or additional costs by way of set off against monies due or which may become due to the Bidder in terms of the said contract.



7.1.8 If ACSA and the successful Bidder fail to enter into or execute a formal written contract within thirty (30) days of the award (or such later date as may be determined by ACSA as a result of the bidder's failure to comply with any representation made in the bidder's bid, then the award shall be deemed null and void. ACSA's aforesaid rights are without prejudice and in addition to any other rights that ACSA may have in order to claim damages. For the avoidance of doubt, in the event the bid of a successful bidder is accepted by ACSA, no agreement shall come into being until the formal contract has been negotiated and executed between ACSA and the successful bidder.

7.1.9 ACSA reserves the right to amend the terms and conditions of this RFP at any time prior to finalisation of the contract between the parties and shall not be liable to any bidder or any other person for damages of whatsoever nature which they may have suffered as a result of such amendment. All bids are submitted at the entire risk of the bidder.

7.1.10 All representations, agreements or arrangements arising from bids submitted in terms hereof (including any negotiations that follow) shall not be binding on ACSA, its officers, employees or agents unless reduced to writing and signed by a duly authorised representative of ACSA.

7.1.11 ACSA reserves the right to postpone the closing date for submission of bids or to withdraw the RFP at any time.

7.1.12 Appendix A must be executed in the name of the business actually proposing to perform the Services if awarded the contract. Appendix A must be signed by an authorised representative of the bidder.

7.1.13 In the case of a joint venture or partnership between The Service Provider, evidence of such a joint venture must be included in the bid in the form of a Joint Venture Agreement or Memorandum of Understanding. Each member of the joint venture may complete and sign Appendix A. Alternatively, all the members of the joint venture may in writing nominate one member of the joint venture to complete and sign Appendix A on behalf of the joint venture. This written authority must be signed by duly authorised members of the joint venture and be submitted with the proposal.

#### 7.2 Binding Arbitration Provision

7.2.1 It is a condition of participation in this RFP process between the bidder and ACSA that should any dispute or difference arise between the parties, this shall be resolved by a single Arbitrator -

- Concerning the purport or effect of the RFP documents or of anything required to be done or performed there under;
- Concerning any aspect of the RFP process to anything done or decided there under: or



- Concerning the validity of the award of the RFP to any bidder or the failure to award same to any Bidder, then such dispute or difference shall be finally resolved by arbitration.
- 7.2.2 Such arbitration shall be by a single arbitrator who shall be -
  - Selected by agreement between the parties, or failing such agreement nominated on the application of any party by the Arbitration Foundation of Southern Africa (AFSA); and
  - The arbitrator shall have power to open up, review and revise any certificate, opinion, decision, requisition or notice relating to all matters in dispute submitted to him/her and to determine all such matters in the same manner as if no such certificate, opinion, decision, requisition or notice had been issued.
- 7.2.3 Upon every or any such reference, the costs of an incidental to the reference and award shall be in the discretion of the arbitrator, who may determine the amount of the costs, or direct them to be taxed as between attorney and client or as between party and party and shall direct by whom and to whom and in what manner they shall be borne and paid.
- 7.2.4 The award of the arbitrator shall be final and binding on the parties and any party shall be entitled to apply to the Courts to have such award made an order of court.
- 7.2.5 Save as set out in this clause, the arbitration shall be conducted in accordance with the rules of the Arbitration Foundation of Southern Africa.
- 7.2.6 The arbitration shall be held in Johannesburg in the English language.
- 7.2.7 However, nothing in this clause shall preclude any party to the arbitration from seeking interlocutory relief in any court having jurisdiction pending the institution of a review or other appropriate proceedings for legal redress.
- 7.2.8 Such arbitration shall be commenced and concluded within 30 days of the dispute having noted.

#### 7.3 RFP Acceptance

- 7.3.1 ACSA reserves the right to reject:
  - a. Incomplete bids;
  - b. Late bids;
  - c. Conditional bids; and
- 7.3.2 ACSA reserves the right to withdraw the RFP at any time without giving rise to any obligation to be responsible for any loss or financial damage which may be incurred or suffered by any bidder.



- 7.3.3 This RFP implies neither obligation to accept the lowest or any bid nor any responsibility for expenses or loss, which may be incurred by any bidder in preparation of his bid.
- 7.3.4 Bidders may include with their bids any descriptive matter, which, if referred to in the RFP, will form part of the RFP. In case of any discrepancy, however, the issued RFP and supporting documents and information completed therein by the bidder will be considered as the valid and binding bid.
- 7.3.5 ACSA reserves the right to award portions of the contract to different Bidders and is not obligated to accept the whole or only one bid for purposes of the award of the contract or contracts.
- 7.3.6 ACSA reserves the right to not award more than one contract to a Bidder.
- 7.3.7 Notwithstanding any other provision to the contrary in this document, no ACSA employee or any person related to or associated (including spouse, child, cousin, friend) with an ACSA employee may (individually or through a corporate vehicle which includes a company, close corporate, trust, partnership etc.) submit a bid for consideration by the Evaluation Committee unless interest is declared and approved as per Delegated Level of Authority.



#### SECTION 8: RFP ADMINISTRATIVE & PROCEDURAL RFP REQUIREMENTS

The following information must be provided as requested in the Appendices in order to have the bid considered by ACSA. Any individual, partnership, joint venture or close corporation submitting a bid must meet the minimum administrative and procedural requirements in order to have its bid considered.

#### 8.1 Bid Submission:

- 8.1.1 The bid shall consist of the following documents in response to the CTIA6806/2022/RFP
- 8.1.2 The Bid submission shall consist of all Annexures/Appendices and returnable documents properly indexed as per instructions given in **Section 6** "**Returnable Documents and Check List**". Each part of the bid submission should be adhered to and inserted as per the RFP for ease of reference, and applicable signatures attached where applicable:
  - 8.1.2.1 Acceptance of ACSA's terms and conditions of RFP- must be completed and signed and submitted with the bid:
  - 8.1.2.2 *Covering Letter* A covering letter must be provided to properly identify the bid and to highlight other general information that the Bidder has included regarding, for instance, the business and/or organisation;
  - 8.1.2.3 Company Background and Executive Summary and Organogram An executive summary of the bid should include all salient features. Bidders should include the bid information requested in the Appendices such as:

Full name, address, fax and telephone numbers, including the full citation of Bidder, and registration number (in the case of a company or close corporation) exactly as the company or close corporation is registered. If the Bidder is an entity other than a natural person, please provide the name of an individual who is authorised to represent the Bidder;

- 8.1.2.4 Description of Bidder (i.e. Corporation, Joint Venture, Consortium, Sole Proprietorship):-
- a) If an Incorporated Entity: List the date of incorporation and the names of all persons or entities owning 10% or more of the Bidders voting shares.
- b) If a Partnership: List the date of commencement of the partnership and the name, address, and share of each partner and also include a copy of the partnership agreement.



- c) If a Joint Venture: List date of commencement of the agreement. Also list the name and address of each member of the joint venture, including a copy of the agreement recording such a joint venture.
- d) If a Sole Proprietorship: List all the business names under which such proprietor has done business during the last two (2) years, address/es, and the duration of the contract/project.
- e) Provide a brief history of the Bidder and its experience. State the number of persons the Bidder presently employs. Also indicate any changes in the Bidders name and ownership structure and any trading names under which the Bidder has been doing business.
- 8.1.2.6 Bidder *Proof of relevant experience of providing similar services* The Bidder is to detail the nature of similar services provided and such experience must be supported with at least three (3) letters of verifiable clients where the bidder is providing or have provided similar services. The Bidder must have at least five (5) years recent experience.
- 8.1.2.7 References Letter (Verifiable/Contactable clients) Original letters of reference dully signed by at least one executive/director of the client stating similar services provided, including value of contract per project. The letters must briefly describe the scope of services provided during term of contract. Details for each reference (Name, Position, Landline Phone number and e-mail address) and inform these references in advance that ACSA may contact them during the evaluation period as per the timelines provided. Note that this is an important component of the evaluation.
- 8.1.2.9 *Partner Status* Bidders must provide original letters of partner status with the technology or the vendor (where applicable).
- 8.1.2.10 *B-BBEE particulars* Bidders must submit a valid B-BBEE verification certificate and report issued by a verification agency for recognition of the B-BBEE status as determined in accordance with the Codes of Good Practice. B-BBEE information must be detailed confirming the BEE ownership and attach hereto, a certified copy of the identity documents of all owners. In the case of a Company (Pty) Ltd, submit CM29 or equivalent and in the case of a Close Corporation CK1 or CK2.
- 8.1.2.11 *Valid, Original Tax Clearance Certificate* The Bidder must submit a valid, original tax clearance certificate from the South African Revenue Services together with the bid.
- 8.1.2.12 *Financial Information* financial statements of the actual bidding entity (e.g. not the holding company) must be submitted. In the case of a joint venture, include the audited financial statements of each member of the joint venture.



- 8.1.2.13 *Declaration of Solvency* A statement declaring whether the Bidder or any Director or member of the Bidder has ever been declared insolvent or liquidated or whether, either the Bidder or member has ever filed an application for sequestration or liquidation as the case may be.
- 8.1.2.14 *Annual Financial Statements*—the Bidders must provide audited financial statements for the last five (5) financial year certified by their Auditors.
- 8.1.2.16 *Proof of Joint Venture* Formal Agreement of JV or partnership with the JV's B-BBEE certificate where applicable.
- 8.1.2.18 *Proof of membership* Bidders are requested to submit, as applicable, proof of registration with or any membership to a recognised original equipment manufacturer (OEM) related to the services required.
- 8.1.2.19 Schedule of Rates/Price and Bid-must be submitted as per schedules provided under Pricing Annexure.
- 8.1.2.20 *Additional Information* Bidders are requested to indicate any additional information they deem relevant to strengthen their bid.



# APPENDIX A: ACCEPTANCE OF TERMS AND CONDITIONS OF RFP AND BIDDERS' PARTICULARS

В	idder's Name and Contract Details	
	Bidder:	
	Physical Address:	
	Correspondence to be addressed to:	
	Fax Number:	
	Phone numbers:	
	Email Address:	

Contact Person:

TO:

The Supply Chain General Manager

Airports Company South Africa Limited.

Proposal No: CTIA6806/2022/RFP



#### 2. Proposal Certification

We hereby submit a Proposal in participation of the request for the Enterprise Applications Managed Services for a period of 60 months in accordance with ACSA's requirements.

- We acknowledge that Airports Company South Africa's terms and conditions (as amended and mutually agreed between the parties if necessary) shall apply to the agreement with the successful Bidder,
- We have read, understand and agree to be bound by the content of all the documentation provided by Airports Company South Africa in this Request for Proposal.
- We accept that Airports Company South Africa's Tender Board's decision is final and binding.
- We certify that all forms of Proposal as required in the Proposal document are included in our submission.
- We certify that all information provided in our Proposal is true, accurate, complete and correct.
- This Proposal is specific to this project only; it has no impact, influence or effect on any other project for which a Proposal may be submitted.
- The undersigned is/are authorized to submit and sign the Proposal that shall be binding on closure
  of the Proposal submission.
- The Proposal is binding on this Tenderer for a period which lapses after hundred and twenty (120) working/business days calculated from the closing date for Proposal submission.

Thus done and signed at	on this the	day of	202
Signature:			
Name:			
For and behalf of:			
Tendering entity name:			



Capacity:	

**APPENDIX B: COVER LETTER** 



APPENDIX C: COMPANY BACKGROUND, EXECUTIVE SUMMARY & ORGANOGRAM



APPENDIX D: NAMES AND IDENTITY NUMBERS OF DIRECTORS



APPENDIX E: CERTIFICATE OF INCORPORATION CIPC DOCUMENTS AND DIRECTORS IDENTIFICATION NUMBERS



APPENDIX F: SIGNED, CERTIFIED COPY OF THE JOINT VENTURE AGREEMENT



## APPENDIX G: BIDDER'S RELEVANT EXPERIENCE AND LETTERS OF REFERENCES

## (MOST RECENT CONTRACTS)

Company Name	Type of Services Provided	Value of Contract	Duration of Contract	Contact Name	Contact Details	Original letter of reference attached in the reference template provided (Yes/No)
1.						
2.						
3.						
4.						
5.						
6.						
7.						



# APPENDIX H CONTINUES: REFERENCE LETTER TEMPLATE

<i>_</i>				
(REFE	RENCE TO BE PRINTE	D ON LETTER HEAD OF F	REFEREES)	
Attn.:	ACSA Supply Chain I	Management - Corporate		
Airports	Company South Africa	Limited		
Date:				
To Who	om It May Concern			
ACSA:	RFP REFERENCE No.	: CTIA6806/2022/RFP		
I hereb	y confirm that:			
•	The Bidder:		performed	work for ou
	Company.			
•	The work was complete	ed to our satisfaction and si	uccessfully implemented at our Co	ompany.
•	The estimated value of	the contract with the Bidde	r was R	
•	The Bidder performed	the specified work for our C	ompany	
	From	To		
	MM/YYYY		MM/YYYY	
below:	Note to referee: If any	other work was done, plea	se explain the relationship with yo	ur company
DOIOW.				

Yours faithfully



NAME & SURNAME POSITION

**APPENDIX I: B-BBEE CERTIFICATE** 



APPENDIX J: VALID, ORIGINAL TAX CLEARANCE CERTIFICATE



APPENDIX K (1): FINANCIAL INFORMATION: DECLARATION OF SOLVENCY OR LIQUIDATION (Bidder's letterhead)



APPENDIX K (2): FINANCIAL INFORMATION: LATEST AUDITED THREE 3 YEAR FINANCIAL STATEMENTS



# APPENDIX K (3): FINANCIAL INFORMATION: NAME, ADDRESS AND TELEPHONE NUMBERS OF AT LEAST ONE (1) CREDIT REFERENCES

(Bidders are required to attach original letters of good standing to confirm credit track records)



APPENDIX K (4): FINANCIAL INFORMATION: A MINIMUM OF ONE (1) BANKING REFERENCE



#### APPENDIX L: SCHEDULE OF RATES/PRICE BID

#### **Bid Price Proposal**

The Bidder is to complete pricing schedule as applicable to the proposal.

Bidders are requested to attach pricing schedule and note the following:

• All prices are to be in ZAR excluding VAT.



#### APPENDIX M: DECLARATION OF CONFLICT OF INTEREST

Full details of directors, shareholders, members, partners, trustees, sole proprietors or any other person with a right or entitlement to share in profits, revenues or assets of the bidding entity should be disclosed in the table below:

#### Table A

Full Name	Designation (Whether shareholder / director or both)	Identity Number	Tax Reference Number	% Interest in the bidding entity

#### **Declaration of Business Interests**

A.	Are any persons listed in the table (A) above employees of Airports	Yes	/	No
	Company South Africa?			
B.	Are any employees of the bidding entity employees of Airports	Yes	/	No
	Company South Africa?			
C.	Are any family members of persons listed in the table (A) above	Yes	/	No
	employees of Airports Company South Africa?		•	



Details of persons connected with the bidding entity who are employees of Airports Company South Africa shall be disclosed below:

#### Table B

Full Name	Identity Number	Role within Airports Company South Africa	Relationship to bidder	% Interest

D.	Is the bidding entity or its principle listed on the National Database as	Yes	/	No
	a company or person prohibited from doing business with the Public		•	
	Sector?			
E.	Is the bidding entity or its principles listed on the National Treasury	Yes	/	No
	register for Tender Defaulters in terms of S29 of the Prevention and	100	,	
	Combating of Corrupt Activities Act (No. 12 of 2004)?			
F.	If 'Yes' to C or D above, were you informed in writing about the listing	Yes	/	No
	on the database of Restricted Suppliers or Register of Tender	100	,	140
	Defaulters by National Treasury?			
G.	Was the entity or persons listed in table A above convicted for Fraud	Yes	/	No
	or Corruption during the last five years in a court of law (including a	103	′	140
	court of law outside of the Republic of South Africa?			

## **Duly Authorised Representative to Depose an Affidavit**

This form should be signed by a duly authorised representative of the bidding entity before a commissioner of oaths.

## Confidential



I,	hereby swear / affirm that the information disclosed
above is true and accurate;	•
that I understand the content of the document;	
the entity undertakes to independently arrive at any offer any consultation, communication, agreement or arrange	er at any time to Airports Company South Africa without ment with any competitor.
	cations, agreements or arrangements with any competitor ons or delivery particulars of the products or services of
That the bidding entity or its representatives are aware formal or informal, directly or indirectly, to any competito	of and undertakes not to disclose the terms of any bid, or, prior to the award of the contract.
Signed on this dayMonth	20
Name:	
Witnessed:	Commissioners Stamp:
Name:	
Position:	



#### **APPENDIX M CONTINUES: DECLARATION FORM**

## **Making a Declaration**

Any legal person or persons having a relationship with persons employed by ACSA, including a blood relationship, may submit a bid in terms of this tender document. In view of possible allegations of unfairness, should the resulting bid, or part thereof, be awarded to persons connected with or related to ACSA employees, it is required that the bidder or his/her authorised representative declare his/her position in relation to ACSA employees or any member of the evaluation or adjudication committee which will consider bids. Furthermore, ACSA requires all bidders to declare that they have not acted in any manner inconsistent with the law, policy or fairness.

## All bidders must complete a declaration of interest form below:

Full name of the bidder or representative of	
the bidding entity	
Identity Number	
Position held in the bidding entity	
Registration number of the bidding entity	
Tax Reference number of the bidding entity	
VAT Registration number of the bidding entity	
I/We certify that there is a / no relationship between	the bidding entity or any of its shareholders /
directors / owner / member / partner with any ACSA	employee or official.
Where a relationship exists, please provide details	of the ACSA employee or official and the extent of the
relationship below	



Full Names of Directors	/ Trustees / Members / SI	hareholders of th	e bidding entity
Full Name	Identity Num		Personal Income Tax Reference
	<u> </u>		
Mo doclare that we have	o not acted in any mann	or which promote	es unfairness, contravenes any law or
	_	_	pliance of this tender terms and
	SA policies in the event		
Declaration:			
_	raiched in this tender decur		(Name) herby certi rrect. We further certify that we understar
			ement in this tender, ACSA may disquali
			are successful in this tender.
Signature		Date	
3			
Position		Name of bidd	ler



APPENDIX N: DECLARATION OF FORBIDDEN PRACTICE			
APPENING N. NECT ABATION OF FORBINDEN PRACTICE			
	ABBENINX M.	1 ()F F()KKII)I)FR	4 PRACTICES

I/We hereby declare that we have not/been found guilty of any illegal activities relating to corruption, fraud, B-
BBEE fronting, anti-competitive practices and/or blacklisted by an organ of State-Owned Company, etc. and/or
any other forbidden practices.

I/We declare the following:

	Description	Penalty	Organ of State / State Owned Company
a)			
b)			

Furthermore, I/We declare that to the best of my/our knowledge there is /are no further practices to be declared or which are in the process of being finalised. The following are alleged practices which have not yet been finalised.

	Description		Organ of State / State Owned Company				
a)							
b)							
√his	declaration was signed	d on of	202				
Name:							
Designation:							
Signature:							



APPENDIX O: PROOF OF BIDDER'S REGISTRATION ON THE NATIONAL TREASURY CENTRAL SUPPLIER DATABASE

(Attach CSD report)



## **APPENDIX P: NON-DISCLOSURE AGREEMENT**

(Attach a Signed Non-Disclosure Agreement)



# **APPENDIX Q: ACSA INSURANCE REQUIREMENTS**

(Attach a Signed Insurance Cover)



## **APPENDIX R: SUBCONTRACTING AGREEMENT**

(Attach a Signed Subcontracting Agreement that includes CIPC & BBBEE certificates of all contract parties)

